



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q2 and H1 Sales 24/25

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In € million except if stated otherwise

Consensus is based on inputs received from the 18/21 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number of analysts (Q2 24/25E) Number of analysts (H1 24/25E)

Sales (€m)	Q2 23/24	Q2 24/25E				H1 23/24	H1 24/25E					
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	261.0	212.0	211.7	195.2	227.0	416.1	347.5	347.2	330.7	362.0	18	18
% Reported growth	-24.5%	-18.8%	-18.9%	-25.2%	-13.0%	-34.8%	-16.5%	-16.6%	-20.5%	-13.0%	18	18
% Organic growth*	-17.8%	-18.0%	-18.0%	-25.0%	-11.8%	-30.1%	-15.9%	-15.9%	-20.2%	-12.0%	18	18
Liqueurs & Spirits	111.7	100.2	99.7	94.0	111.4	206.7	175.9	175.5	169.0	187.2	18	18
% Reported growth	6.7%	-10.3%	-10.8%	-15.8%	-0.3%	-3.6%	-14.9%	-15.1%	-18.2%	-9.4%	18	18
% Organic growth*	12.1%	-9.5%	-10.2%	-15.0%	0.0%	0.1%	-14.6%	-14.9%	-17.5%	-9.4%	18	18
Sub-total - Group Brands	372.7	312.1	310.9	302.9	328.5	622.7	523.4	522.3	514.2	540.0	18	18
% Reported growth	-17.3%	-16.3%	-16.6%	-18.7%	-11.9%	-27.0%	-16.0%	-16.1%	-17.4%	-13.3%	18	18
% Organic growth*	-10.9%	-15.5%	-15.4%	-18.4%	-11.5%	-22.5%	-15.4%	-15.4%	-17.1%	-13.0%	18	18
Partner Brands	6.4	6.2	6.1	4.7	9.6	14.0	12.0	11.8	10.4	15.3	18	18
% Reported growth	-2.3%	-2.5%	-4.0%	-26.6%	50.0%	-4.0%	-14.6%	-15.6%	-25.7%	9.3%	18	18
% Organic growth*	-1.6%	-2.7%	-5.0%	-25.0%	48.2%	-3.2%	-14.5%	-15.5%	-25.1%	9.2%	18	18
GROUP	379.2	318.4	316.4	309.3	334.9	636.7	535.3	533.5	526.3	552.1	18	18
% Reported growth	-17.1%	-16.0%	-16.6%	-18.4%	-11.7%	-26.6%	-15.9%	-16.2%	-17.3%	-13.3%	18	18
% Organic growth*	-10.8%	-15.3%	-15.4%	-18.1%	-11.3%	-22.2%	-15.4%	-15.5%	-17.1%	-13.0%	18	18

(*) at constant scope and currency