



RÉMY COINTREAU

Rémy Cointreau Analysts' Consensus Collection for Q3 and 9M Sales 24/25

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In € million except if stated otherwise

Consensus is based on inputs received from the 17/20 analysts having answered the consensus request

Publication of the consensus does not imply that Rémy Cointreau endorses the estimates

Number of analysts (Q3 24/25E) Number of analysts (9M 24/25E)

Sales (€m)	Q3 23/24	Q3 24/25E				9M 23/24	9M 24/25E				Number of analysts (Q3 24/25E)	Number of analysts (9M 24/25E)
	Published	Average	Median	Min	Max	Published	Average	Median	Min	Max		
Cognac	197.1	142.5	143.3	123.7	150.5	613.2	484.1	484.8	465.3	492.0	17	17
% Reported growth	-37.2%	-27.7%	-27.3%	-37.2%	-23.7%	-35.6%	-21.1%	-20.9%	-24.1%	-19.8%	17	17
% Organic growth*	-33.9%	-27.6%	-27.0%	-36.3%	-23.6%	-31.4%	-20.8%	-20.8%	-23.6%	-19.5%	17	17
Liqueurs & Spirits	114.6	95.5	95.5	86.2	109.7	321.3	276.9	277.3	262.1	291.4	17	17
% Reported growth	0.4%	-16.7%	-16.6%	-24.8%	-4.3%	-2.2%	-13.8%	-13.7%	-18.4%	-9.3%	17	17
% Organic growth*	4.3%	-16.3%	-16.5%	-24.0%	-5.0%	1.5%	-13.3%	-13.5%	-19.0%	-8.0%	17	17
Sub-total - Group Brands	311.8	238.0	238.4	217.1	260.1	934.5	761.0	761.8	740.3	783.3	17	17
% Reported growth	-27.2%	-23.7%	-23.5%	-30.4%	-16.6%	-27.0%	-18.6%	-18.5%	-20.8%	-16.2%	17	17
% Organic growth*	-23.7%	-23.4%	-23.7%	-29.6%	-17.6%	-22.9%	-18.2%	-18.4%	-20.3%	-15.8%	17	17
Partner Brands	8.1	6.5	6.3	5.7	8.1	22.1	16.5	16.8	4.2	20.4	17	17
% Reported growth	-14.0%	-19.9%	-22.0%	-30.0%	-0.3%	-7.9%	-25.5%	-23.9%	-81.1%	-7.6%	17	17
% Organic growth*	-13.5%	-20.2%	-23.2%	-30.0%	0.0%	-7.3%	-22.7%	-24.4%	-26.7%	-11.0%	17	17
GROUP	319.9	244.5	244.7	224.8	266.2	956.6	777.5	778.2	758.5	799.9	17	17
% Reported growth	-26.9%	-23.6%	-23.5%	-29.7%	-16.8%	-26.7%	-18.7%	-18.7%	-20.7%	-16.4%	17	17
% Organic growth*	-23.5%	-23.3%	-23.7%	-28.9%	-17.8%	-22.7%	-18.3%	-18.5%	-20.3%	-16.0%	17	17

(*) at constant scope and currency